



**LAGOS STATE POLYTECHNIC  
SCHOOL OF MANAGEMENT AND BUSINESS STUDIES  
DEPARTMENT OF INSURANCE**

**NEW CURRICULUM FOR HND I APPROVED CURRICULUM (FIRST SEMESTER)**

<b>COURSE CODE</b>	<b>COURSE TITLE</b>	<b>LECTURER HOURS</b>	<b>THEORY HOURS</b>	<b>PRACTICAL HOURS</b>	<b>CREDIT UNIT</b>	<b>CONTACT HOURS</b>	<b>PREREQUISITE</b>
ACC301	ADVANCED FIN. ACCOUNTING I	-		3	3	4	
OTM312	BUSINESS COMMUNICATION I	2		2	3	4	
INS301	PROPERTY INSURANCE UNDERWRITING & CLAIMS	2		-	2	2	
INS312	PENSION SCHEME DESIGN & ADMINISTRATION I	2		-	3	3	
INS313	INSURANCE OF THE PERSON I	3		-	3	3	
INS311	LIABILITY INSURANCE UNDERWRITING & CLAIMS	3		-	3	3	
INS316	MOTOR INSURANCE UNDERWRITING & CLAIMS I	3		-	2	2	
INS315	MANAGEMENT OF HUMAN RESOURCES	2		-	3	3	
	<b>TOTAL</b>	<b>17</b>		<b>5</b>	<b>22</b>	<b>24</b>	



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**NEW CURRICULUM FOR HND I APPROVED CURRICULUM (SECOND SEMESTER)**

<b>COURSE CODE</b>	<b>COURSE TITLE</b>	<b>LECTURER HOURS</b>	<b>THEORY HOURS</b>	<b>PRACTICAL HOURS</b>	<b>CREDIT UNIT</b>	<b>CONTACT HOURS</b>	<b>PREREQUISITE</b>
GNS321	INTERNATIONAL RELATIONS	3		-	3	3	
INS324	MARKETING INSURANCE SERVICES	3		-	3	3	
OTM315	BUSINESS COMMUNICATION II	2		2	3	4	
INS325	MOTOR INSURANCE UNDERWRITING & CLAIMS II	2		-	2	2	INS314
ACC321	ADVANCED FIN. ACCOUNTING II	2		2	3	4	
CCE300	COMPUTER EDUCATION	0		2	0	2	
INS322	PENSION SCHEME DESIGN & ADMINISTRATION II	3		1	4	4	INS312
GNS328	BUSINESS RESEARCH METHODOLOGY	1		1	2	2	
INS323	INSURANCE OF THE PERSON II	3		-	3	3	INS313
	<b>TOTAL</b>	<b>19</b>		<b>8</b>	<b>23</b>	<b>27</b>	



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COURSE CODE	COURSE TITLE	LECTURER HOURS	THEORY HOURS	PRACTICAL HOURS	CREDIT UNIT	CONTACT HOURS	PREREQUISITE
INS411	MARINE INSURANCE	2		-	2	2	
INS412	LIFE ASSURANCE UNDERWRITING I	3		-	3	3	
INS413	RISK MANAGEMENT	3		-	3	3	
INS414	FINANCIAL ASPECT OF PENSION BUSINESS	3		-	3	3	
INS416	MANAGEMENT OF INSURANCE COMPANY	3		-	3	3	INS322
HBF419	INVESTMENT ANALYSIS	2		2	3	4	
MKT211	SALESMANSHIP & PROMOTION	3		-	3	3	
GNS401	COMMUNICATION IN ENGLISH IV	2		0	2	2	
EED413	ENTREPRENEURSHIP DEVELOPMENT	2		1	3	3	
ICT416	INFORMATION COMMUNICATION TECHNOLOGY III	1		2	2	3	
	<b>TOTAL</b>	<b>24</b>		<b>5</b>	<b>27</b>	<b>29</b>	



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<b>COURSE CODE</b>	<b>COURSE TITLE</b>	<b>LECTURER HOURS</b>	<b>THEORY HOURS</b>	<b>PRACTICAL HOURS</b>	<b>CREDIT UNIT</b>	<b>CONTACT HOURS</b>	<b>PREREQUISITE</b>
GNS402	LITERARY APPRECIATION & ORAL PRESENTATION	2		-	2	2	
INS423	PRACTICE OF REINSURANCE	3		-	3	3	
GNS322	SOCIAL PHILOSOPHY	2		-	2	2	
INS422	LIFE ASSURANCE LAW & CLAIMS II	3		1	4	4	INS412
INS427	PRINCIPLE OF INSURANCE LAW	2		-	2	2	
INS426	RESEARCH PROJECT	1		4	3	5	
BAM418	SMALL BUSINESS MANAGEMENT	3		-	3	3	
INS425	QUANTITATIVE TECHNIQUES/STATISTICS	3		-	3	3	
CCE300	COMPULSORY COMPUTER EDUCATION	0		2	0	2	
INS421	AVIATION INSURANCE	2		-	2	2	
	<b>TOTAL</b>	<b>20</b>		<b>7</b>	<b>24</b>	<b>28</b>	